

Application for a Pre-shipment Seller Loan

To: HSBC Bank Australia Ltd
 The Hongkong and Shanghai Banking Corporation, Sydney Branch

For Bank Use Only									
Loan No. <input style="width: 90%;" type="text"/>	Due Date <table border="1" style="display: inline-table; border-collapse: collapse;"> <tr> <td style="width: 20px; height: 20px;">D</td> <td style="width: 20px; height: 20px;">D</td> <td style="width: 20px; height: 20px;">M</td> <td style="width: 20px; height: 20px;">M</td> <td style="width: 20px; height: 20px;">Y</td> <td style="width: 20px; height: 20px;">Y</td> <td style="width: 20px; height: 20px;">Y</td> <td style="width: 20px; height: 20px;">Y</td> </tr> </table>	D	D	M	M	Y	Y	Y	Y
D	D	M	M	Y	Y	Y	Y		
2. Instruction (Application) This is an application for the trade service(s) specified below. Please select the trade service(s) you require, complete the required information and provide any instructions related to the trade service(s).									
<input type="checkbox"/> New Loan - Under a Export Documentary Credit (DC) <input type="checkbox"/> New Loan - Not Under Export Documentary Credit (DC) <input type="checkbox"/> Extension to existing Pre-shipment Seller Loan (Loan Ref No. <input style="width: 80%;" type="text"/>)									
3.1 Borrower Name (the Customer) <input style="width: 95%; height: 30px;" type="text"/>	3.2 Borrower Address <input style="width: 95%; height: 60px;" type="text"/>								
3.3 Name of Contact Person <input style="width: 95%; height: 20px;" type="text"/>	3.5 Export Account Number (if known) <input style="width: 95%; height: 20px;" type="text"/>								
3.4 Borrower Tel/Email <input style="width: 95%; height: 20px;" type="text"/>									
4. Buyer / DC applicant (full name and address)	6.1 DC Number/Purchase Order ("PO") Customer Ref No. / Sales Contract No. <input style="width: 95%; height: 20px;" type="text"/>								
<input style="width: 95%; height: 20px;" type="text"/> <i>Name</i>	6.2 DC Currency <input style="width: 95%; height: 20px;" type="text"/>								
<input style="width: 95%; height: 20px;" type="text"/> <i>Address1</i>	6.3 DC Amount <input style="width: 95%; height: 20px;" type="text"/>								
<input style="width: 95%; height: 20px;" type="text"/> <i>Address2</i>	6.4 DC Issuing Bank <input style="width: 95%; height: 40px;" type="text"/>								
<input style="width: 95%; height: 20px;" type="text"/> <i>Address3</i>	6.5 Latest shipment date (for loans not under a DC) <table border="1" style="display: inline-table; border-collapse: collapse;"> <tr> <td style="width: 20px; height: 20px;">D</td> <td style="width: 20px; height: 20px;">D</td> <td style="width: 20px; height: 20px;">M</td> <td style="width: 20px; height: 20px;">M</td> <td style="width: 20px; height: 20px;">Y</td> <td style="width: 20px; height: 20px;">Y</td> <td style="width: 20px; height: 20px;">Y</td> <td style="width: 20px; height: 20px;">Y</td> </tr> </table>	D	D	M	M	Y	Y	Y	Y
D	D	M	M	Y	Y	Y	Y		
<input style="width: 95%; height: 20px;" type="text"/> <i>Country / Location</i>	6.6 DC Expiry Date (for loans under DC only) <table border="1" style="display: inline-table; border-collapse: collapse;"> <tr> <td style="width: 20px; height: 20px;">D</td> <td style="width: 20px; height: 20px;">D</td> <td style="width: 20px; height: 20px;">M</td> <td style="width: 20px; height: 20px;">M</td> <td style="width: 20px; height: 20px;">Y</td> <td style="width: 20px; height: 20px;">Y</td> <td style="width: 20px; height: 20px;">Y</td> <td style="width: 20px; height: 20px;">Y</td> </tr> </table>	D	D	M	M	Y	Y	Y	Y
D	D	M	M	Y	Y	Y	Y		
5.1 Loan Currency <input style="width: 95%; height: 20px;" type="text"/>									
5.2 Loan Amount <input style="width: 95%; height: 20px;" type="text"/>									
5.3 Loan Tenor <input style="width: 40px;" type="text"/> days	5.4 Extension for (as applicable) <input style="width: 40px;" type="text"/> days								
5.5 Due Date <table border="1" style="display: inline-table; border-collapse: collapse;"> <tr> <td style="width: 20px; height: 20px;">D</td> <td style="width: 20px; height: 20px;">D</td> <td style="width: 20px; height: 20px;">M</td> <td style="width: 20px; height: 20px;">M</td> <td style="width: 20px; height: 20px;">Y</td> <td style="width: 20px; height: 20px;">Y</td> <td style="width: 20px; height: 20px;">Y</td> <td style="width: 20px; height: 20px;">Y</td> </tr> </table>	D	D	M	M	Y	Y	Y	Y	
D	D	M	M	Y	Y	Y	Y		
7. Proceeds Disposal									
<input type="checkbox"/> Credit proceeds to account No. <input style="width: 150px;" type="text"/> BSB <input style="width: 50px;" type="text"/>	<input type="checkbox"/> Credit proceeds to other party - Account No. <input style="width: 350px;" type="text"/>								
8. Goods Description <div style="border: 1px solid black; height: 100px; width: 100%;"></div>									

9. Charges

- Debit charges to account No. (if different from credit account No.)
 BSB
- Debit interest to account No. (if different from account for charges)
 BSB

10. Documents Attached

- Invoice Purchase Order DC Contract of Sales Insurance Policy
- Other Documents

11. Other Instructions

12. At Maturity

- Debit our account No. BSB
- Convert at spot rate
- Under forward contract No. for the principal amount of the Loan, together with accrued interest and charges.
- For Loans under Open Account only - Further instructions will be placed for Post-shipment financing to settle the loan.
- Utilise proceed of drawings of Letter of Credit No. to repay loan together with accrued interest and charges.

We refer to HSBC’s Standard Trade Terms (as amended from time to time) which can be accessed, read and printed by the Customer at/from www.gbm.hsbc.com/gtrfstt or alternatively the Customer can request a copy from its Relationship Manager (the Standard Trade Terms).

This application incorporates and is subject to the Standard Trade Terms as though they were set out in full in this application, and together they form an important agreement.

By signing this application the Customer:

- irrevocably requests HSBC to provide the above trade service(s) in accordance with the instructions in this application; and
- confirms that it has read and understood the Standard Trade Terms and agrees that this application incorporates the Standard Trade Terms and that the Standard Trade Terms applies to the above requested trade service(s).

Signed for and on behalf of the Customer:

Authorised Signatories and Company Stamp (if applicable)